GRANTS

Or
SHOW ME THE MONEY

- What do you do when you don't have enough money to do what you want to do?

- How flexible are you?

- How much time are you willing to take on a chance?

- The word "grant" currently is tossed into more conversations than "online" and "reality TV" combined.

- Grants are hot

- It is expected that in many organizations you will develop and write proposals for grant funding.

- Never guarantee to a board or administrator or your membership that you will receive grants.

- Say you will try.

- A grant is money that allows specific things which meet specific guidelines that are spelled out in detail.

- You must respond clearly and fully

Is a grant what you need?

- Identify a problem needing to be solved
- Determine what is needed
- How much will it cost?
- What do you have to do to get desired results?
- Don't write a grant for grant's sake
- Refer to your plan

Grant Overview

- Money given—max and minimum
- Questions to be addressed
- Submission deadline

- Then read it again and again!

Follow the Directions

- Follow items in order
- Page limit
- Font size
- Don't ask for something they won't fund
- You have to follow what you propose

Developing a Proposal

◆ On Cover sheet
◆ Legal Name of agency
◆ Title
◆ $ Amount Requested
◆ Name of Director/Project Director
◆ Other information requested

◆ Narrative
◆ Budget
◆ Supporting Documents

ALWAYS

WRITE IN 3RD PERSON!

Statement of Need

- Identify what you need for the project
- What is not being offered by other agencies
- Use Data when you can

Components

- ◆ Community/Agency Description
- ◆ Project Description
- ◆ Target Audience
- ◆ Implementation Plan/Timeline
- ◆ Management Plan
- ◆ Communication/Marketing Plan
- ◆ Outcomes/Evaluation
- ◆ Project Sustainability
- ◆ Closing Statement
- ◆ Budget
- ◆ Other documentation/letters of support